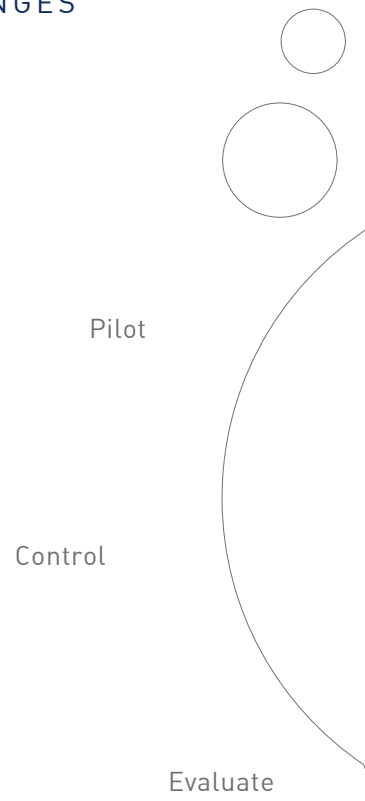




THE PURCHASING SOLUTION THAT MEETS CHALLENGES



Oalia SRM is a solution covering the entire purchasing value chain. It combines operational management with purchasing management processes (tenders, supplier selection, negotiation...), procurement with strategic management via piloting and analysis functions (expense reporting, segmentation, purchasing performance...), and supplier relationship management via a supplier portal to structure and track exchanges with suppliers.

DATA REPOSITORY PROCESSES ANALYSIS AND MANAGEMENT

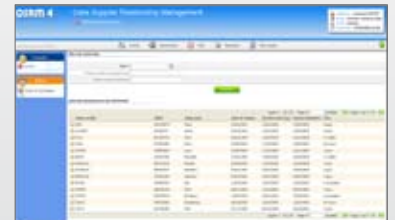


Purchasing organization

This module models the purchasing organization within your company (purchasing entities, purchasing segmentation, buyer directory and role within the organization). It also offers document management features to organize and easily manage purchasing data.

Supplier database

Oalia SRM stores a supplier database integrating relevant data (general data, financial data, purchasing categories, contacts, existing agreements...) structured in a customizable "supplier file". Data can be updated by the supplier via the supplier portal, or can be directly integrated by the buyer in the database. Tracking events along the supplier relationship addresses operational needs as well as supplier marketing strategic needs.



Purchasing categories

Oalia SRM is designed to support multiple categories and offer processes and data suited to each purchasing category, in a consistent and user-friendly environment. By navigating the categories structure, you can access supplier panels associated with purchasing categories, negotiated corporate agreements, and tracking indicators.

By selecting a category within a request, the user is redirected toward the associated procurement process, for example the e-procurement process for catalog purchases.

Supplier portal

The supplier portal automates the relationship with suppliers for supplier data updates (administrative and legal, catalog) as well as replies to tenders.



Oalia SRM supports multiple categories and is able to apply specific processes according to your purchasing requirements. The application fully adapts to your current organization model and offers customizable validation circuits, individual user profiles... Oalia SRM integrates with your IT environment while remaining extensible.



○ DATA REPOSITORY

● PROCESSES

○ ANALYSIS AND MANAGEMENT

Request management

This module completely manages request cycles: Requirements, budgets and charges, approval circuits... You can track the progress of the purchasing request. Approval circuit configuration is flexible and adapts to your environment. Attribution functions allows you to change participants in the workflow. Requests are processed depending on their nature: Self service, specific purchasing process, buyer processing...

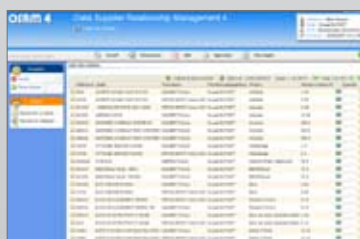


RFX management

The purchasing file is the buyer's daily tool. Different purchasing process steps are modeled: Organization, requirements, budget, strategy, supplier selection, consultation, offer reception and analysis, negotiation, attribution, feedback. The application presents the buyer with relevant data for each step: Reference, document types, slip models, negotiation matrix...

Classification management

Oalia SRM integrates a supplier classification module to manage RFX on a set of suppliers, perform comparative analysis on prices, automatically create global agreements, and update associated panels.

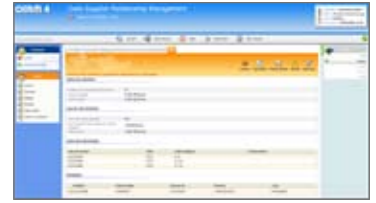


Procurement management

The procurement module includes all standard procurement functions: Order forms, reception, consolidation...

Contract management

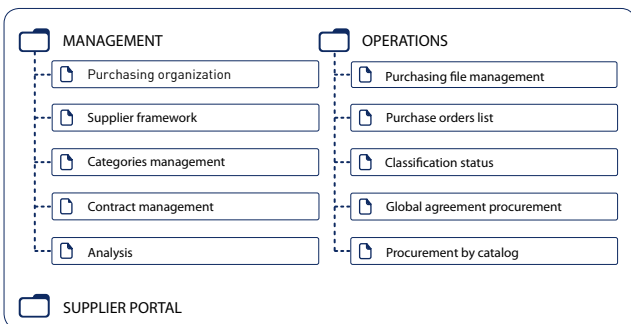
This module handles the contract life cycle, from simple contracts associated to a service to global agreements with suppliers. It also offers additional functions such as alerts on contractual events and attachment indexing. Oalia SRM includes an information system and a search engine. The buyer can also extract data with the extraction engine, produce reports based on relevant indicators.



Analysis and reporting

Oalia SRM offers a complete set of analysis and reporting tools: General dashboard, specific dashboards (suppliers, agreements, buyer activity), data extraction engine, giving buyers the tools to manage an efficient strategy and measure its results.

- Oalia SRM is a suite of functional modules designed to work together in a consistent user interface, with unique research and analysis features.
- Oalia SRM can assist you along every step of the purchasing life cycle and helps you achieve savings on purchases.



Benefits of Oalia SRM for your purchasing information system

- With Oalia SRM, you can setup a purchasing organization: Model your organization, define and manage your portfolio, manage product and supplier information.
- You can define and enforce a strategy: Distribute good purchasing practices, define and track supplier panels, define and manage your global agreements.
- You can analyze purchasing data: Define dashboards, perform extractions, track agreement execution, evaluate supplier performance and purchasing performance, manage your business, analyze cost distribution...
- You can enforce defined policies: Classify suppliers, manage purchasing files, draft tenders online (e-sourcing), automate global agreement procurements and catalog procurements (e-procurement).

